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Your Free Wrap today is based on an extract from the latest Edition 568 of Jim Berg's 'Investing & Online Trading' Stock Report

Australian Investing Signals Performance

By Jim Berg and John Atkinson



1. Introduction

Jim Berg's Australian Trading and Investing Signals Service is a 'done-for-you' facility, designed to help Signals Members select which Signals to buy, when to buy and, more importantly, when to sell.

Each evening, Jim and his team analyses the entire Australian market after it has closed. We then send our Trading and Investing Signals Members the results of our comprehensive analysis - in the form of any new Entry and/or Exit Signals triggered that day, as applicable.

The type of stop loss (i.e. weekly Initial, weekly JB Trailing or Jim's Emergency Stop), together with the latest stop loss and closing prices are also updated in Master Logs of all 'open' trading and investing 'positions' in the Australian share market -- so that Signals Members can watch the management 'real time' of those 'open' Signals.

When the market switched to a falling trend in June 2015, Jim:

- i) Closed all open 'Long' positions in our [weekly Report's notional portfolio](#) and switched to trading the downside using Inverse ETFs in his Signals Service; then
- ii) Started publishing his new monthly 'Momentum Picks' in Edition 522 of our Report in July 2015, with a view to helping Members find " *Rising Shares in Falling Markets.*"

We have been progressively covering our ongoing research of these in previous Editions of our Report since mid-July 2015.

In our [previous Wrap two weeks ago](#), we provided an update on Jim's Australian Trading Signals. Today we continue with an update, as at the Close of Tuesday 14th June 2016, on recent developments within Jim's Australian Investing Signals Service.

2. Jim's New 'Additional Investing Signals' Log

The main Investing and Trading Signals Logs applicable to a falling trend were closed on 6 May 2016, pending either a resumption of that falling trend or a confirmed rising trend of both the ASX 200 and the Banking Index (see *below*).

Meanwhile, Jim's analysis in late 2015 of the half year trading performance of several Momentum Picks after they had been posted in our Report looked favourable.

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Therefore, in Edition 549 in February 2016 we announced that as a new initiative, Jim was looking to start adding potential Entry Signals in new '**Rising Shares** in **Falling Markets**' for Trading Signals Members.

Jim's '*Additional Trading Signals*' sheet was titled as '*Research*' - with Caution to be exercised - because:

1. Originally, in February 2016, the ASX200 (XJO) was in a falling trend
2. Since 6th May 2016, the XJO has been in a rising trend, but Jim Berg has a Caution in place until further notice e.g. until the Banking Index becomes a rising trend (see Page 10).

In our previous Signals update in Edition 566 we wrote*:

"Our recommendation remains to continue to exercise caution in this current market. That's why initially we were hesitant to research the same entries from Jim's Research Trading Signals selections, using weekly charts.

However, this week, we have now gone back and reviewed the track record of all the Research Trading Signals selection posted since 15 February 2016 and found *:

- i) Many of these research positions which were '*closed*' using daily charts would still be '*open*' using weekly charts.
- ii) Several which were '*closed*' at losses using daily charts would now be in open profit using weekly charts
- iii) 1 position would have been '*closed*' at a **-13.4%** loss using Jim's Emergency Stop on weekly charts, vs **-2.1%** loss on a daily charts trailing stop, with 5 positions currently showing small open losses of -1% to -3%.
- iv) However, 6 of the 11 remaining open positions would be showing open profits of greater than **+10%**, of which **3** would be over **+20%**, with a maximum of **+29.2%**, all based on Friday 3 June's Close."

6 trading days later, by Tuesday 14th June 2016, all 3 were over **+25%** and the maximum open profit had increased to **+43.6%**, as shown below*.

Every night since 1 June 2016, we have posted a new additional Australian '*Investing Signals*' Log so that Signals Members can watch developments '*live*'.

Again, weekly Stop Loss values are updated each weekend, closing prices are updated nightly and email notifications sent of any new Entry or Exit Research Investing Signals, as appropriate.

This new spreadsheet is designed to help Investing Signals Members locate and monitor shares which give entry signals in rising trends - while Jim currently has a Caution in place - and to observe while Jim tests, measures and posts the results, *using weekly charts*, as they occur.

Again, Jim's original Caution in February 2016 was well founded as the first 2 of these new additional '*Investing Signals*' notional trades '*entered*' on 16th and 17th February would have been exited at losses of **-12.4%** and **-13.4%** on 26th and 22nd April respectively*.

The following daily and weekly charts of Trade #2 show how the loss of **-2.1%** using a trailing stop on a **daily** chart would have become a **-13.4%** loss using an Emergency Stop on **weekly** Charts (*reference iii*) above).

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Trade #2



Trading Signals Research: Trade #2** **Daily** Chart
(Exit on Initial Stop with a **-2.1%** loss)



Investing Signals Research: Trade #2 **Weekly** Chart
(Exit on Emergency Stop with a **-13.4%** loss)

To date, as mentioned in Ed 566 and republished above, the other Research Signal entries since we began on 15th February 2016 have generally performed better when managed as investing positions with *weekly charts*, than by using *daily charts*.

The use of weekly stops has the advantage of placing the stops further away from current price action, which in turn, helps reduce 'whipsawing', whereby a trader exits and the stock price rebounds and resumes its upward direction. *Note that this is not always the case*, as has been shown in our weekly 'Stock of the Week' exercises presented in [our weekly Report](#) in recent years.

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Correspondingly, if the market turns down, then taking early profits or exiting on tighter stops using daily charts may traditionally produce better results.

The following charts show the 3 shares, as mentioned above, which have open profits over 25%, as at the day of our analysis, Tuesday 14th June 2016.

Trade #4



Trade #4** **Daily Chart** (Entry 17 February 2016)



Investing Signals Research: Trade #4 **Weekly Chart**
(**+25.4%** Open Profit)

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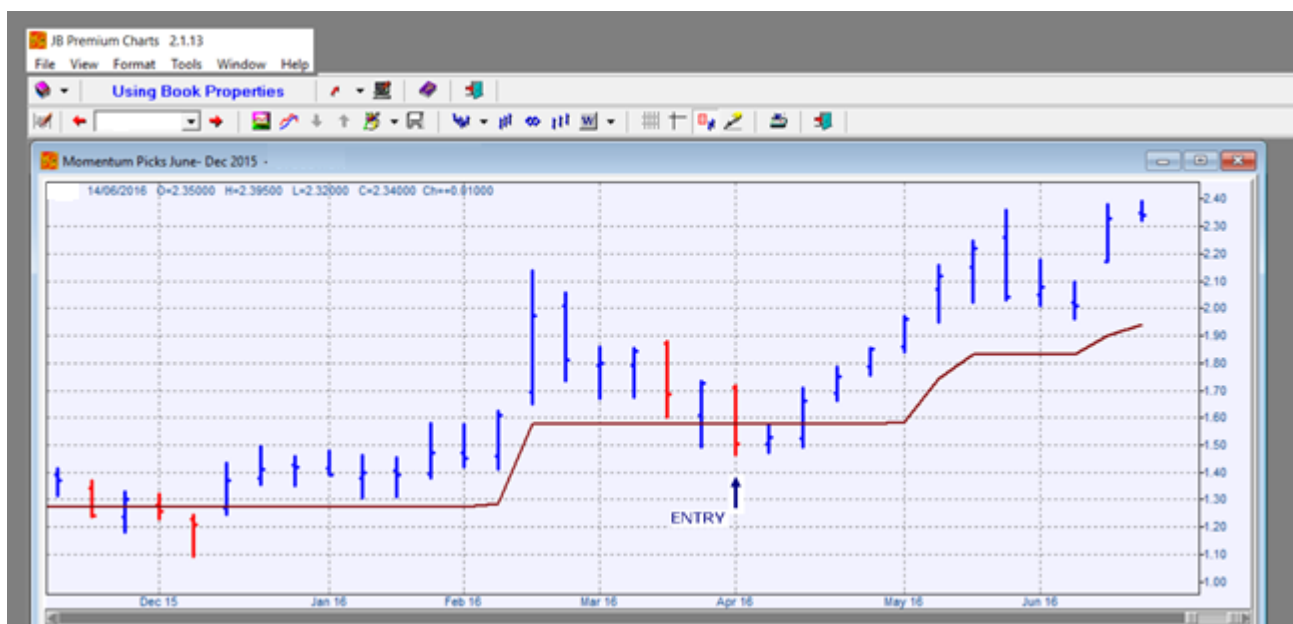
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Trade #5



Trade #5** **Daily Chart** (Entry 23 March 2016)



Investing Signals Research: Trade #5 **Weekly Chart**
(**+43.6%** Open Profit)

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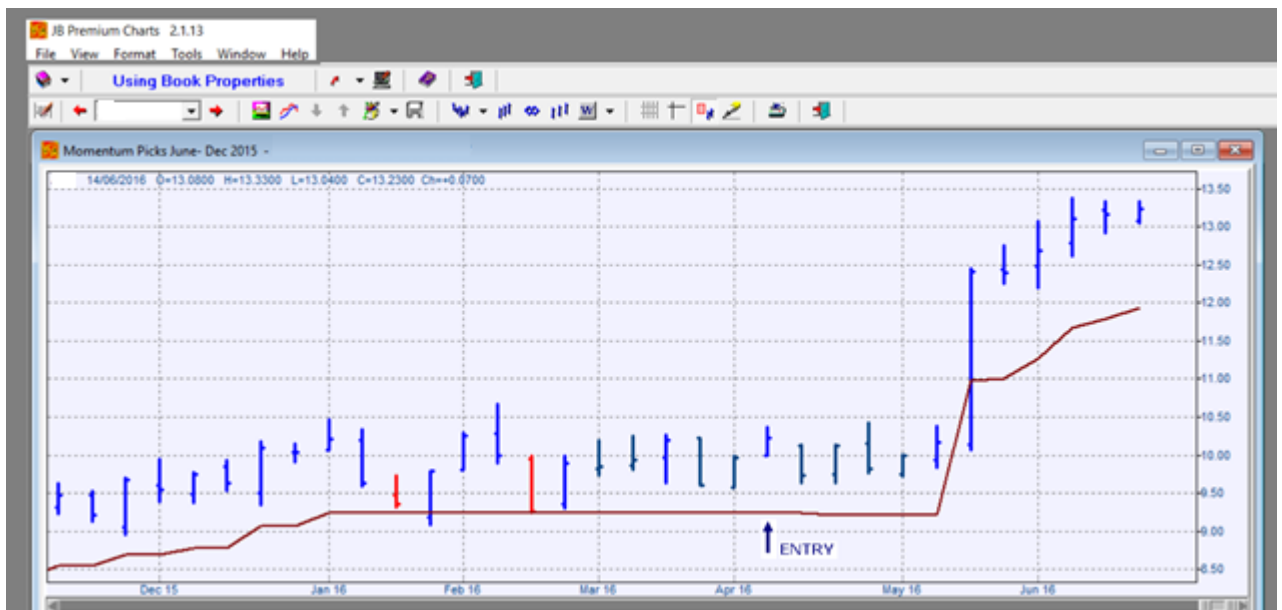
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Trade #6



Trade #6** **Daily** Chart (Entry 30 March 2016)



Investing Signals Research: Trade #6 **Weekly** Chart
(**+29.1%** Open Profit)

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3. Portfolio Back-Construction

Previously in our Report over the last 11 years, we have usually presented Tables of series of closed notional short term trades and summarised those to determine the overall success rates and Profit-Loss Ratios.

This time, we have many positions which would be open if the Research positions had been managed longer term using weekly charts, so today we will back-construct a model notional portfolio and report on that performance.

Table 1

Trade No	Entry Date	Entry Price	Exit Trigger*	Exit Date
1	16/02/2016	\$4.28	Weekly Initial Stop	26/04/2016
2	17/02/2016	\$3.88	Emergency Stop	22/04/2016
3	17/02/2016	\$104.13	Open	
4	17/02/2016	\$11.64	Open	
5	23/03/2016	\$1.63	Open	
6	30/03/2016	\$10.15	Open	
7	12/04/2016	\$22.47	Open	
8	14/04/2016	\$8.81	Open	
9	18/04/2016		(No funds available)	
10	19/04/2016		(No funds available)	
11	26/04/2016	\$3.44	Open	
12	27/04/2016	\$10.95	Open	

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To do this:

- 1) Starting with our first 'rising share in falling markets' selected on 16 February 2016, we will assume our usual notional initial starting capital of \$100k, split for simplicity into 8 equal positions of \$12.5k
- 2) Importantly, to be exact, we cannot take the first 8 entries, then replace the first 2 losing notional trades with the next 2 entries on our list, as explained below.
- 3) In Table 1 above we need to note that, *using weekly charts*, the exit dates for the first 2 notional trades were 26 and 22 February 2016 respectively.
- 4) Those notional trades could NOT then be replaced by the next 2 Entry Signals (Trade #'s 9 and 10), as these Signals appeared a few days PRIOR, on 18 and 19 April, so *no funds would have been available* to open positions in these Signals.
- 5) In addition, Trade#10 was the same Company which was already open as Trade # 3 at that time and double positions are not entered, so CSL would have been excluded for 2 reasons.
- 6) Therefore, we need to select the next 2 Entry Signals (Trades #'s 11 and 12) to replace notional Trade #'s 1 and 2 after they had been exited.

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- 7) As these 2 replacement trades and the other notional Trade #s 3 to 8 currently remain open, there is no need in this case to look at any extra entries which have appeared since this notional portfolio was 'filled'.
- 8) However, if another Member started later, then they would need to follow the same steps above to back-test the performance of their notional portfolio, starting with their first available Entry Signal.

4. Performance Summaries

Tables 2 and 3 summarise the results* of this notional portfolio, as at Tuesday, 14th June 2016:

Table 2

Jim Berg's 'Research Investing Signals' Update: Open and Closed Signal Trades as at Tuesday 14th June 2016								
Trade No **	Entry		First Exit* - Using WEEKLY Charts					Open & Closed Profit or Loss on \$12,500 position
	Entry Date	Entry Price	Exit Trigger*	Exit Date	Current or Exit Price	Time in Open & Closed Trades (weeks)	Notional Result %	
1	16/02/2016	\$4.28	Weekly Initial Stop	26/04/2016	\$3.75	10.0	-12.4%	-\$1,548
2	17/02/2016	\$3.88	Emergency Stop	22/04/2016	\$3.36	9.3	-13.4%	-\$1,675
3	17/02/2016	\$104.13	Open		\$111.33	16.9	6.9%	\$864
4	17/02/2016	\$11.64	Open		\$14.60	16.9	25.4%	\$3,179
5	23/03/2016	\$1.63	Open		\$2.34	11.9	43.6%	\$5,445
6	30/03/2016	\$10.15	Open		\$13.10	10.9	29.1%	\$3,633
7	12/04/2016	\$22.47	Open		\$22.71	9.0	1.1%	\$134
8	14/04/2016	\$8.81	Open		\$8.86	8.7	0.6%	\$71
9	18/04/2016		(No funds available)					
10	19/04/2016		(No funds available)					
11	26/04/2016	\$3.44	Open		\$3.76	7.0	9.3%	\$1,163
12	27/04/2016	\$10.95	Open		\$11.88	6.9	8.5%	\$1,062
					Average	10.7	9.9%	\$12,327
								Total Net open & closed profits
i.e. \$12.3k or 12.3% of \$100k portfolio in 17 weeks or 3.9 months								

Table 3

SUMMARY OF OPEN AND CLOSED TRADES As at 14 June 2016

1) Success Rate

No of profitable open & closed Trades	8
No of open & closed Losses	2
Total	10

Success rate: 80% (exceeds target >50%)

2) Profit - Loss Ratio

Total open & closed Profits	\$15,550	Max open Profit	43.6%
Total open & closed Losses	-\$3,223		
Profit Loss Ratio	4.8	to	1 (exceeds target 2:1)

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On 1 June 2006 S&P DJI Commentary wrote; *"The S&P/ASX 200 recorded a **3.1%** total return for May as the economic outlook turned for the better"*

From above we see that to date, for this notional portfolio of 8 x \$12.5k research investing positions, commencing 16 February 2016**:

- i) The average net open and closed notional profit, after losses, for these 10 Research Investing Signals (*excluding dividends received and transaction costs*) is **9.9%** per trade in 10.7 weeks
- ii) The last column in Table 2 above shows the individual open and closed notional profits and losses for \$12,500 position sizes, based on a \$100k notional portfolio, split into 8 equal \$12.5k positions.

The net total profit (after losses) equates to **\$12,327#**, or a **12.3% increase** in a \$100k notional portfolio **in just 3.9 months**.

- iii) The open and closed notional success rate of profitable to losing notional trades is 80%, which exceeds Jim's target of 50%
- iv) The open and closed notional Profit-Loss Ratio is currently 4.8 to 1, which exceeds Jim's target of 2:1

From here, we plan to

1. Re-open the main Investing and Trading Signals to trade a confirmed rising or falling trend, as applicable
2. Meanwhile, continue to look for, add and manage new Entry Signals into our new:
 - a) 'Additional Investing Signals' Logs for Investing Signals Members and
 - b) 'Additional Trading Signals' Logs for Trading Signals Members
 - all with the aim of helping Signals Members find "**Rising Shares** in **Cautionary or Falling Markets**."
3. Post **both** these new additional Logs for both Australian [Investing Signals](#) and [Trading Signals](#) Members to view, until Friday 1st July.

We will also progressively post updates on Jim's Signals Service in our [weekly Report](#) in future.

(**#Latest Update**: The charts and tables above were compiled as at Tuesday 14th June. Last week global markets were volatile, ahead of this week's Brexit vote.

As an update, as at the Close on Friday 17th June, the notional portfolio total net open & closed profit shown in Table 2 was only \$331 less at \$11,996*)

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